# fogler rubinoff

# Karl Hopland

Partner

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Karl emphasizes a practical approach when assisting clients, first by communicating and understanding the issues they care about and then tailoring his services to best meet those needs in a cost-effective and communicative manner. His goal in every matter, small or large, is for clients to understand and appreciate the value add that he has brought to the table.

As a Partner in the Business Law Group, Karl has diverse expertise. Mergers and acquisitions and corporate restructurings are his primary focus. He also assists with private equity offerings, capital raises and has assisted borrowers and lenders on secured financing transactions. Recently, Limited Partnership real estate joint ventures have also become a key component of his practice.

Entrepreneurial-focused and keen to be at the forefront of emerging industries, Karl is currently developing a practice focusing on startup/highgrowth companies to assist them as they navigate starting and/or scaling their businesses. His goal is to provide clients with crucial practical advice in the early stages related to, among other things, formation, founder/shareholder/partnership structure, and early-stage capital raises and securities law compliance. Clients are often surprised by the multitude of important decisions to be made early in the process that will shape the scaling of their business. Being at a full-service firm also gives him access to experts in IP, Privacy and Employment to provide additional expertise in these crucial areas.

Karl is an enthusiastic member of the Associates Committee and the Student Recruitment Committee at Foglers.

#### **PRACTICE AREAS**

**Banking and Financial Services** 

**Corporate Commercial** 

Corporate Reorganizations and Transactions

Mergers and Acquisitions

**Private Equity** 



### **Education & Memberships**

#### EDUCATION

Called to the Ontario Bar, 2019

University of Alberta, J.D., 2018

University of Alberta, B.A., 2014 Accounting (Major) Finance (Minor)

## Awards & Recognition

**Jason Lang Scholarship** 

Dean's List Undergraduate

## Professional & Community Involvement

Ronald McDonald House, Fundraiser Organizer

**Ryerson Law & Business Clinic, Volunteer** 



# **Recent Insights**

#### CORPORATE COMMERCIAL

Search Funds: An Alternative for Entrepreneurs and Investors Worth Considering Article

#### CORPORATE COMMERCIAL

Canada's COVID-19 Economic Response Plan: How Can Your Business Benefit? Article, COVID-19 Resource