

Denis A. Chamberland

Counsel

EMAIL dchamberland@foglers.com

PHONE 416.277.3081



Denis Chamberland is widely regarded as a leader in public procurement, government contracts and public-private partnerships projects (PPP).

He has been a pioneer in the development of public procurement law in Canada since the early 2000s, having imported and adapted to Canada's leading procurement practices established elsewhere, for example, the Competitive Dialogue from Europe and the Best and Final Offer from the United States. He was retained by the Ontario Ministry of Finance to advise on the development of the Broader Public Sector Procurement Directive and to draft the template documents (i.e. RFP and project agreement), which are now standard documents across the Broader Public Sector in Ontario. Over the years, he has consistently been recognized as a leader in various law-ranking organizations, such as *Chambers Global: The World's Leading Lawyers for Business*; *Who's Who Legal - The International Who's Who of Public Procurement Lawyers*; *Best Lawyers*, and *The Legal 500*.

Much of his work in recent years has focused on health sector projects in Canada, Ireland and Saudi Arabia, primarily focusing on complex managed equipment services transactions involving high-end medical technology. Denis also works with Indigenous communities on procurement projects aimed at achieving economic development.

PRACTICE AREAS

Competition, Trade, Procurement and Investment

Indigenous

Recent Insights

COMPETITION, TRADE, PROCUREMENT AND INVESTMENT

Modernizing Procurement Through New 'Buy Ontario' Legislation: Significance for BPS Organizations?

Article

CORPORATE COMMERCIAL

41 Lawyers Profiled Across 24 Areas of Law in The Best Lawyers

Education & Memberships

EDUCATION

London School of Economics & Political Science (C- Intl. Business)

McGill University/University of Ottawa, J.D.

University of Toronto, M.A.

York University (Glendon College) and Hebrew University of Jerusalem, B.A.

Awards & Recognition

The Best Lawyers™ in Canada
[Public Procurement Law](#)

Who's Who Legal: Canada
[Government Contracts](#)

Lawyer Monthly Legal Award
[Public Procurement - Canada](#)

Speaking Engagements & Publications

Published over 435 articles and a global handbook on procurement legal practices in 27 jurisdictions (sponsored by the United Nations Commission on International Trade Law (UNCITRAL)).

in Canada, 2024

Announcement, Recognition

PRIVACY, DATA GOVERNANCE AND CYBERSECURITY

Pausing AI Development

Article

**Professional & Community
Involvement**

**Vice Chair, CEO and Director, MES Group
Inc.**

**Former Advisory Board member to Aurum
Medicine and Wellness Clinic**

**Former member of Board of Directors to
Schizophrenia Society of Ontario**