

# Denis A. Chamberland

## Counsel

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Denis Chamberland is widely regarded as a leader in public procurement, government contracts and public-private partnerships projects (PPP).

He has been a pioneer in the development of public procurement law in Canada since the early 2000s, having imported and adapted to Canada leading procurement practices established elsewhere, for example, the Competitive Dialogue from Europe and the Best and Final Offer from the United States. He was retained by the Ontario Ministry of Finance to advise on the development of the Broader Public Sector Procurement Directive and to draft the template documents (ie, RFP and project agreement) which are now standard documents across the Broader Public Sector in Ontario. Over the years he has consistently been recognized as a leader in various law ranking organizations, such as *Chambers Global: The World's Leading Lawyers for Business*; *Who's Who Legal - The International Who's Who of Public Procurement Lawyers*; *Best Lawyers*, and *The Legal 500*.

Much of his work in recent years has focused on health sector projects in Canada, Ireland and Saudi Arabia, primarily focusing on complex managed equipment services transactions involving high-end medical technology. Denis also works with Indigenous communities on procurement projects aimed at achieving economic development.

## PRACTICE AREAS

**Competition, Trade, Procurement and Investment**

**Indigenous**

## Recent Insights

### COMPETITION, TRADE, PROCUREMENT AND INVESTMENT

**Modernizing Procurement Through New 'Buy Ontario' Legislation: Significance for BPS Organizations?**

Article

### CORPORATE COMMERCIAL

**41 Lawyers Profiled Across 24 Areas of Law in The Best Lawyers**

## Education & Memberships

### EDUCATION

**London School of Economics & Political Science (C- Intl. Business)**

**McGill University/University of Ottawa, J.D.**

**University of Toronto, M.A.**

**York University (Glendon College) and Hebrew University of Jerusalem, B.A.**

## Awards & Recognition

**The Best Lawyers™ in Canada**  
[Public Procurement Law](#)

**Who's Who Legal: Canada**  
[Government Contracts](#)

**Lawyer Monthly Legal Award**  
[Public Procurement - Canada](#)

## Speaking Engagements & Publications

Published over 435 articles and a global handbook on procurement legal practices in 27 jurisdictions (sponsored by the United Nations Commission on International Trade Law (UNCITRAL)).

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**in Canada, 2024**

Announcement, Recognition

**PRIVACY, DATA GOVERNANCE AND CYBERSECURITY**

**Pausing AI Development**

Article

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**Professional & Community  
Involvement**

**Vice Chair, CEO and Director, MES Group  
Inc.**

**Former Advisory Board member to Aurum  
Medicine and Wellness Clinic**

**Former member of Board of Directors to  
Schizophrenia Society of Ontario**